

Amount of METCO Loan Funds Leveraged Economic Development



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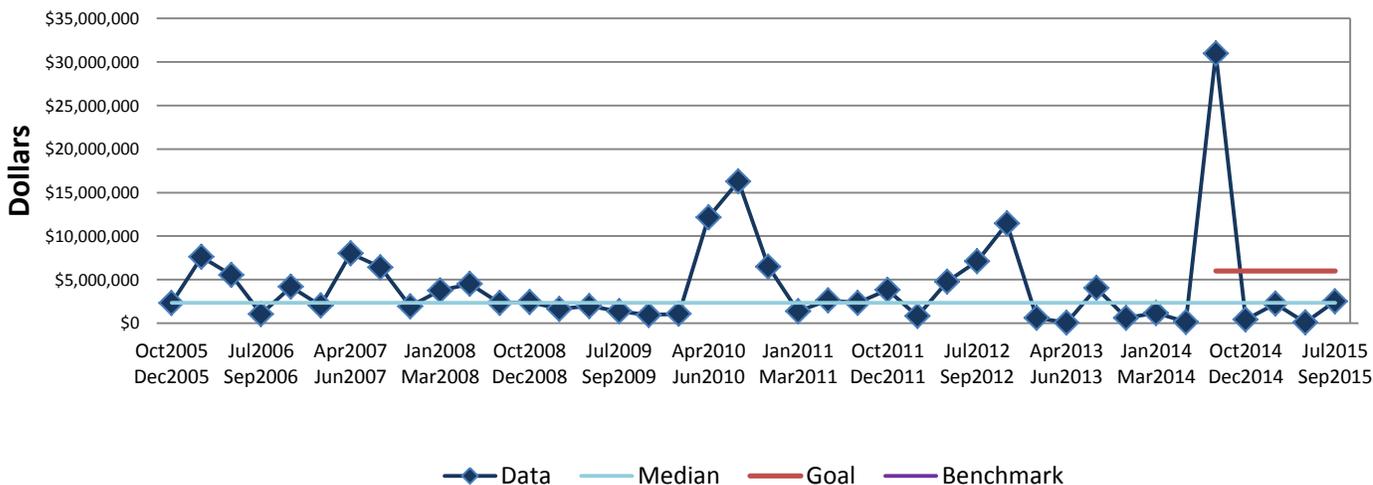
Process: Job creation-Outcome Measure

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: FY13, \$19,220,416 leveraged Goal: 8:1 public to private dollar investment ratio (\$24 million annual/\$6 million quarterly) Benchmark: TBD	Data Source: Excel Database Goal Source: TBD Benchmark Source: TBD	Plan-Do-Check-Act Step 8: Monitor and diagnose Measurement Method: Sum of the total value of private sector dollars associated with a job creation project Why Measure: To understand total economic impact Next Improvement Step: TBD

How Are We Doing?

Oct2010-Sep2015 5 Year Goal	Oct2010-Sep2015 5 Year Actual		Jul2015-Sep2015 Goal	Jul2015-Sep2015 Actual	
\$30,000,000	\$83,651,593		\$6,000,000	\$2,520,500	
Dollars	Dollars		Dollars	Dollars	

Amount of METCO Loan Funds Leveraged



The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.